



The Society of Auctioneers & Appraisers (SA) Incorporated
8 Greenhill Road, Wayville SA 5034
Tel: 8372 7830 • Fax: 8272 7545
www.auctioneers.com.au

For further details see Auctioneers.com.au (Schools Idoll)
Watch Channel 10 Concept promotion, View Workbook, Schools
Participation Registration of Interest, Students registration.



SCHOOLS AUCTION IDOL COMPETITION



Supporting Excellence in Vocational and Educational Training



INTRODUCING REAL ESTATE AND AUCTIONEERING TO SCHOOL STUDENTS AS A POSSIBLE CAREER CHOICE



The module was developed in consultation with **Catholic Education, Education SA** and **TAFE**. The format and workbooks were developed so that students who participate **may receive credits towards their SACE certificate**.

The Schools Auction Idol competition is held in May each year.

Heats are conducted in the participating schools under the guidance of an experienced Auctioneer who is a **Society of Auctioneers and Appraisers (SA) Inc.** Member.

WHO RUNS THE SCHOOLS INTERNAL HEATS?

The practical aspects of conducting an auction will be taught by the mentor to the students in the classroom under the guidance of the Teacher.

The mentor is there as a point of contact to assist and monitor the progress when required and to ensure the students gain enough experience to perform in a competition scenario.

In some instances only a small group (1-5) students may be interested in competing but the preferred option is to encourage a full class to get involved.

Feedback from Educators is that this competition may suit a number of student subjects including **Legal and Business Studies, Debating, Humanities and Performing Arts**.

WHAT PROPERTY DO THEY AUCTION?

A property of their choice, however we suggest it is the property researched during the Training.

The price range for the heats irrespective of the actual value of the property shall be \$350,000 - \$450,000 so it creates a level playing field for all students.

The finals property may be a higher price range.

PERFORMANCE

The object is to judge the students on their individual auctioneering style and performance.

The competition is as much about "accepted" auction delivery as it is about the **students bringing their own individual flair and technique** to the stage.

WORKBOOK

A detailed step-by-step Workbook is available on the Society of Auctioneers & Appraisers website and explains the

structure and conditions of sale the student will need to refer to.

It also summarises the suggested times for each segment of the Auction and includes a scoring sheet.



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